

4-STEP GUIDE TO STARTING YOUR CAREER IN REAL ESTATE



*Your
career
starts
here!*

STEP 1: CHOOSE YOUR CAREER OR EMPLOYMENT PATHWAY

- Determine what your Real Estate passion is.
Is your goal to work in Sales, Property Management, Business Broking, Auctioneering, Buyers Agent or Administration?

STEP 2: DEVELOP YOUR TRAINING PLAN

- Attend a pre-course meeting where our staff will assist you to choose the right qualification or training program for your career goal.
- Enrol in the Certificate IV or Diploma qualification or Residential Property Management Program and graduate by successfully completing all required units and ensuring all fees are paid.
- Upon successful graduation you will be presented with a Testamur.
- Graduates of our Residential Property Management Program will receive credit towards our Certificate IV or Diploma courses should you choose to upgrade (conditions apply).

STEP 3: REGISTER AS A SALESPERSON, LAND AGENT AND AUCTIONEER

- Register as a Salesperson or Land Agent (qualification dependant) and Auctioneer (optional) at Consumer and Business Services by:
 - a) taking your Testamur from Real Estate Training Academy and a National Police Certificate dated within the last 12 months to Consumer and Business Services; and
 - b) submit your documents and pay the registration fees and a few weeks later you will be notified by CBS of your registration.

STEP 4: FIND EMPLOYMENT

- Find suitable employment in Real Estate and begin your new career in the exciting Real Estate sector!

DID YOU KNOW?

- That just by enrolling in our (CPP40307) Certificate IV in Property Services (Real Estate) or CPP50307 Diploma of Property Services (Agency Management) you can start working in real estate (under supervision).
- We take the time to develop a Training Plan that suits you. Your qualification can be completed between 5 weeks and 12 months and you have the flexibility to undertake this through class-based and/or by distance learning.
- Our qualified trainers have experience in the real estate sector and will mentor you during your training.



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