



## Bundle & Save!

Our Bundles provide you with the **best value for money**, with **multiple licences in one course** at a reduced price.



### Bundle 1 (3 Licences)

Sales Representative + Property Manager + Auctioneer

**\$3,900 you save \$450**

*(CPP41419 Certificate IV & Statement of Attainment)*



### Bundle 2 (2 Licences)

Sales Representative + Property Manager

**\$3,650 you save \$400**



### Bundle 3 (2 Licences)

Sales Representative + Auctioneer

**\$2,950 you save \$200**

*(CPP41419 Certificate IV & Statement of Attainment)*

## Important Information

- Our accredited training meets the educational requirements for Real Estate licences in South Australia. For full registration requirements visit [www.sa.gov.au/topics/business-and-trade/licensing/real-estate](http://www.sa.gov.au/topics/business-and-trade/licensing/real-estate)
- Please read our Learner Handbook and Schedule of Fees & Charges, available at [www.retac.com.au](http://www.retac.com.au)
- Students must meet acceptable Language, Literacy and Numeracy (LLN) requirements and be a permanent resident or citizen of Australia, or a visa holder with no study restrictions
- Assessments consist of written responses, case studies, projects and practical demonstration of skills (form completion and role plays)
- Students require access to the internet, a personal computer or device capable of internet browsing, emailing and with a word processing app. Students will also require a device with a camera capable of video capture such as smartphone, tablet or camera
- Contact us about Credit Transfer or Recognition of Prior Learning (RPL). For RPL, fees apply
- We are located in Norwood, South Australia. Free parking is available with cafes nearby





**Bundle 1 (3 Licences) Sales Rep. + PM + Auctioneer**

**28 units**

**\$3,900**

1 <b>CPPREP4001</b> Prepare for professional practice in real estate	14 <b>CPPREP4261</b> Appraise business for sale
2 <b>CPPREP4002</b> Access and interpret ethical practice in real estate	15 <b>CPPREP4264</b> Manage the sales process in business broking
3 <b>CPPREP4003</b> Access and interpret legislation in real estate	16 <b>CPPREP4504</b> Deliver presentations to clients in real estate
4 <b>CPPREP4004</b> Establish marketing and communication profiles in real estate	17 <b>BSBTWK301</b> Use inclusive work practices
5 <b>CPPREP4005</b> Prepare to work with real estate trust accounts	18 <b>CPPREP5007</b> Develop a strategic business plan in the property industry
6 <b>CPPREP4101</b> Appraise property for sale or lease	19 <b>CPPREP5008</b> Market the property agency
7 <b>CPPREP4102</b> Market property	20 <b>CPPREP4121</b> Establish landlord relationships
8 <b>CPPREP4103</b> Establish vendor relationships	21 <b>CPPREP4122</b> Manage tenant relationships
9 <b>CPPREP4104</b> Establish buyer relationships	22 <b>CPPREP4123</b> Manage tenancy
10 <b>CPPREP4105</b> Sell property	23 <b>CPPREP4124</b> End tenancy
11 <b>CPPREP4161</b> Undertake pre-auction processes	24 <b>CPPREP4204</b> Establish commercial property lease
12 <b>CPPREP4163</b> Complete post-auction processes & contract execution	25 <b>CPPREP4233</b> Manage lessee relationships – commercial
13 <b>CPPREP4201</b> Appraise commercial property	26 <b>CPPREP4235</b> End commercial property lease
	27 <b>CPPREP4503</b> Present at hearings in real estate
	28 <b>CPPREP4162</b> Conduct and complete sale by auction

**Bundle 2 (2 Licences) Sales Rep. + Property Manager**

**27 units**

**\$3,650**

1 <b>CPPREP4001</b> Prepare for professional practice in real estate	13 <b>CPPREP4201</b> Appraise commercial property
2 <b>CPPREP4002</b> Access and interpret ethical practice in real estate	14 <b>CPPREP4261</b> Appraise business for sale
3 <b>CPPREP4003</b> Access and interpret legislation in real estate	15 <b>CPPREP4264</b> Manage the sales process in business broking
4 <b>CPPREP4004</b> Establish marketing and communication profiles in real estate	16 <b>CPPREP4504</b> Deliver presentations to clients in real estate
5 <b>CPPREP4005</b> Prepare to work with real estate trust accounts	17 <b>BSBTWK301</b> Use inclusive work practices
6 <b>CPPREP4101</b> Appraise property for sale or lease	18 <b>CPPREP5007</b> Develop a strategic business plan in the property industry
7 <b>CPPREP4102</b> Market property	19 <b>CPPREP5008</b> Market the property agency
8 <b>CPPREP4103</b> Establish vendor relationships	20 <b>CPPREP4121</b> Establish landlord relationships
9 <b>CPPREP4104</b> Establish buyer relationships	21 <b>CPPREP4122</b> Manage tenant relationships
10 <b>CPPREP4105</b> Sell property	22 <b>CPPREP4123</b> Manage tenancy
11 <b>CPPREP4161</b> Undertake pre-auction processes	23 <b>CPPREP4124</b> End tenancy
12 <b>CPPREP4163</b> Complete post-auction processes & contract execution	24 <b>CPPREP4204</b> Establish commercial property lease
	25 <b>CPPREP4233</b> Manage lessee relationships – commercial
	26 <b>CPPREP4235</b> End commercial property lease
	27 <b>CPPREP4503</b> Present at hearings in real estate

**Bundle 3 (2 Licences) Sales Rep. + Auctioneer**

**20 units**

**\$2,950**

1 <b>CPPREP4001</b> Prepare for professional practice in real estate	10 <b>CPPREP4105</b> Sell property
2 <b>CPPREP4002</b> Access and interpret ethical practice in real estate	11 <b>CPPREP4161</b> Undertake pre-auction processes
3 <b>CPPREP4003</b> Access and interpret legislation in real estate	12 <b>CPPREP4163</b> Complete post-auction processes & contract execution
4 <b>CPPREP4004</b> Establish marketing and communication profiles in real estate	13 <b>CPPREP4201</b> Appraise commercial property
5 <b>CPPREP4005</b> Prepare to work with real estate trust accounts	14 <b>CPPREP4261</b> Appraise business for sale
6 <b>CPPREP4101</b> Appraise property for sale or lease	15 <b>CPPREP4264</b> Manage the sales process in business broking
7 <b>CPPREP4102</b> Market property	16 <b>CPPREP4504</b> Deliver presentations to clients in real estate
8 <b>CPPREP4103</b> Establish vendor relationships	17 <b>BSBTWK301</b> Use inclusive work practices
9 <b>CPPREP4104</b> Establish buyer relationships	18 <b>CPPREP5007</b> Develop a strategic business plan in the property industry
	19 <b>CPPREP5008</b> Market the property agency
	20 <b>CPPREP4162</b> Conduct and complete sale by auction