



Bundle & Save!

Our Bundle packages provide you with the best value for money as they are nationally recognised and meet the educational requirements for multiple licence registrations in South Australia, all in one course and at a reduced price.

Bundle 1 (3 Licences)

Sales Representative + Property Manager + Auctioneer

(Certificate IV & Statement of Attainment)

\$3,900 you save \$450

Bundle 2 (2 Licences)

Sales Representative + Property Manager

\$3,650 you save \$400

Bundle 3 (2 Licences)

Sales Representative + Auctioneer

(Certificate IV & Statement of Attainment)

\$2,950 you save \$200

Important Information

- Our accredited training meets the educational requirements for Real Estate licences in South Australia. For full registration requirements visit www.sa.gov.au/topics/business-and-trade/licensing/real-estate
- Please read our Learner Handbook and Schedule of Fees & Charges, available at www.retac.com.au
- Students must meet acceptable Language, Literacy and Numeracy (LLN) requirements and be a permanent resident or citizen of Australia, or a visa holder with no study restrictions
- Assessments consist of written responses, case studies, projects and practical demonstration of skills (form completion and role plays)
- Students require access to the internet, a personal computer or device capable of internet browsing, emailing and with a word processing app. Students will also require a device with a camera capable of video capture such as smartphone, tablet or camera
- Contact us about Credit Transfer or Recognition of Prior Learning (RPL). For RPL, fees apply
- We are located in Norwood, South Australia. Free parking is available with cafes nearby





Bundle 1 (3 Licences) Sales Rep. + PM + Auctioneer

28 units

\$3,900

1	CPPREP4001 Prepare for professional practice in real estate	14	CPPREP4261 Appraise business for sale
2	CPPREP4002 Access and interpret ethical practice in real estate	15	CPPREP4264 Manage the sales process in business broking
3	CPPREP4003 Access and interpret legislation in real estate	16	CPPREP4504 Deliver presentations to clients in real estate
4	CPPREP4004 Establish marketing and communication profiles in real estate	17	BSBDIV301 Work effectively with diversity
5	CPPREP4005 Prepare to work with real estate trust accounts	18	CPPREP5007 Develop a strategic business plan in the property industry
6	CPPREP4101 Appraise property for sale or lease	19	CPPREP5008 Market the property agency
7	CPPREP4102 Market property	20	CPPREP4121 Establish landlord relationships
8	CPPREP4103 Establish vendor relationships	21	CPPREP4122 Manage tenant relationships
9	CPPREP4104 Establish buyer relationships	22	CPPREP4123 Manage tenancy
10	CPPREP4105 Sell property	23	CPPREP4124 End tenancy
11	CPPREP4161 Undertake pre-auction processes	24	CPPREP4204 Establish commercial property lease
12	CPPREP4163 Complete post-auction processes & contract execution	25	CPPREP4233 Manage lessee relationships – commercial
13	CPPREP4201 Appraise commercial property	26	CPPREP4235 End commercial property lease
		27	CPPREP4503 Present at hearings in real estate
		28	CPPREP4162 Conduct and complete sale by auction

Bundle 2 (2 Licences) Sales Rep. + Property Manager

27 units

\$3,650

1	CPPREP4001 Prepare for professional practice in real estate	13	CPPREP4201 Appraise commercial property
2	CPPREP4002 Access and interpret ethical practice in real estate	14	CPPREP4261 Appraise business for sale
3	CPPREP4003 Access and interpret legislation in real estate	15	CPPREP4264 Manage the sales process in business broking
4	CPPREP4004 Establish marketing and communication profiles in real estate	16	CPPREP4504 Deliver presentations to clients in real estate
5	CPPREP4005 Prepare to work with real estate trust accounts	17	BSBDIV301 Work effectively with diversity
6	CPPREP4101 Appraise property for sale or lease	18	CPPREP5007 Develop a strategic business plan in the property industry
7	CPPREP4102 Market property	19	CPPREP5008 Market the property agency
8	CPPREP4103 Establish vendor relationships	20	CPPREP4121 Establish landlord relationships
9	CPPREP4104 Establish buyer relationships	21	CPPREP4122 Manage tenant relationships
10	CPPREP4105 Sell property	22	CPPREP4123 Manage tenancy
11	CPPREP4161 Undertake pre-auction processes	23	CPPREP4124 End tenancy
12	CPPREP4163 Complete post-auction processes & contract execution	24	CPPREP4204 Establish commercial property lease
		25	CPPREP4233 Manage lessee relationships – commercial
		26	CPPREP4235 End commercial property lease
		27	CPPREP4503 Present at hearings in real estate

Bundle 3 (2 Licences) Sales Rep. + Auctioneer

20 units

\$2,950

1	CPPREP4001 Prepare for professional practice in real estate	10	CPPREP4105 Sell property
2	CPPREP4002 Access and interpret ethical practice in real estate	11	CPPREP4161 Undertake pre-auction processes
3	CPPREP4003 Access and interpret legislation in real estate	12	CPPREP4163 Complete post-auction processes & contract execution
4	CPPREP4004 Establish marketing and communication profiles in real estate	13	CPPREP4201 Appraise commercial property
5	CPPREP4005 Prepare to work with real estate trust accounts	14	CPPREP4261 Appraise business for sale
6	CPPREP4101 Appraise property for sale or lease	15	CPPREP4264 Manage the sales process in business broking
7	CPPREP4102 Market property	16	CPPREP4504 Deliver presentations to clients in real estate
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