

Night Classes via Zoom

Tuesday & Thursday 6:00pm to 9:00pm

IMPORTANT

Students must read the Learner Guide BEFORE attending class. Written assessments will not be completed in Class.

If 7 or less students have booked into a Night Class by 3:00pm on the day of the class, then Real Estate Training Academy will cancel the Night Class. Students affected by the cancellation will be sent a notification via email and SMS.

Class attendance is not compulsory, and class sizes are limited to 25 participants.

Book online via our website (Students > Night Classes & Support Workshops) or visit <https://retac.setmore.com/>

To attend Zoom classes, you will require an internet connection and a device with video and audio capability.

- Dates are subject to change -
If we change the Night Class calendar dates we will advise all enrolled students via email

Contact us on **0451 442 400** or email us at info@retac.com.au in case of any questions

Night Class		Cycle 1(2021)	Cycle 2(2021)
CPPREP4001	Prepare for professional practice in real estate	Tue 08-Jun-21	Tue 12-Oct-21
CPPREP4002	Access and interpret ethical practice in real estate		
CPPREP4003	Access and interpret legislation in real estate	Thu 10-Jun-21	Thu 14-Oct-21
CPPREP4005	Prepare to work with real estate trust accounts		
CPPREP4101	Appraise property for sale or lease	Tue 15-Jun-21	Tue 19-Oct-21
CPPREP4102	Market property		
CPPREP4103	Establish vendor relationships	Thu 17-Jun-21	Thu 21-Oct-21
CPPREP4104	Establish buyer relationships		
CPPREP4105	Sell property	Tue 22-Jun-21	Tue 26-Oct-21
CPPREP4121	Establish landlord relationships		
CPPREP4122	Manage tenant relationships	Thu 24-Jun-21	Thu 28-Oct-21
CPPREP4123	Manage tenancy		
CPPREP4124	End tenancy	Tue 29-Jun-21	Tue 02-Nov-21
CPPREP4503	Present at hearings in real estate		
CPPREP4161	Undertake pre-auction processes	Thu 01-Jul-21	Thu 04-Nov-21
CPPREP4163	Complete post-auction process and contract execution		
CPPREP4201	Appraise commercial property	Tue 20-Jul-21	Tue 09-Nov-21
CPPREP4204	Establish commercial property lease		
CPPREP4233	Manage lessee relationships - commercial	Thu 22-Jul-21	Thu 11-Nov-21
CPPREP4235	End commercial property lease		
CPPREP4261	Appraise business for sale	Tue 27-Jul-21	Tue 16-Nov-21
CPPREP4264	Manage the sales process in business broking		
CPPREP5007	Develop a strategic business plan in the property industry	Thu 29-Jul-21	Thu 18-Nov-21
CPPREP5008	Market the property agency		
CPPREP5001	Manage compliance in the property industry	Tue 03-Aug-21	Tue 23-Nov-21
CPPREP5002	Establish and monitor property industry trust account management practices		
CPPREP5003	Manage ethical practice in the property industry	Thu 05-Aug-21	Thu 25-Nov-21
CPPREP5004	Manage a safe workplace in the property industry		
CPPREP5005	Manage teams in the property industry	Tue 10-Aug-21	Tue 30-Nov-21
CPPREP5006	Manage operational finances in the property industry		
BSBFIM501	Manage budgets and financial plans	Thu 12-Aug-21	Thu 02-Dec-21
BSBHRM405	Support the recruitment, selection and induction of staff		
BSBMGT502	Manage people performance	Tue 17-Aug-21	Tue 07-Dec-21
BSBMGT517	Manage operational plan		

The following units are not covered in Night Classes

BSBDIV301	Work effectively with diversity
CPPREP4004	Establish marketing and communication profiles in real estate
CPPREP4162	Conduct and complete sale by auction
CPPREP4504	Deliver presentations to clients in real estate