



Real Estate Traineeships

Our Bundle 1 & Bundle 3 packages meet the criteria for Traineeships.

They provide the best value for money as they are nationally recognised and meet the educational requirements for multiple licence registrations in South Australia, all in one course and at a reduced price.

Bundle 1 (3 Licences)

Sales Representative + Property Manager + Auctioneer

(CPP41419 - Certificate IV in Real Estate Practice & Statement of Attainment)

\$3,900 you save \$450

Bundle 3 (2 Licences)

Sales Representative + Auctioneer

(CPP41419 - Certificate IV in Real Estate Practice & Statement of Attainment)

\$2,950 you save \$200

Important Information

- Our accredited training meets the educational requirements for Real Estate licences in South Australia. For full registration requirements visit www.sa.gov.au/topics/business-and-trade/licensing/real-estate
- Please read our Learner Handbook and Schedule of Fees & Charges, available at www.retac.com.au
- Students must meet acceptable Language, Literacy and Numeracy (LLN) requirements and be a permanent resident or citizen of Australia, or a visa holder with no study restrictions
- Assessments consist of written responses, case studies, projects and practical demonstration of skills (form completion and role plays)
- Students require access to the internet, a personal computer or device capable of internet browsing, emailing and with a word processing app. Students will also require a device with a camera capable of video capture such as smartphone, tablet or camera
- Contact us about Credit Transfer or Recognition of Prior Learning (RPL). For RPL, fees apply
- We are located in Norwood, South Australia. Free parking is available with cafes nearby





Bundle 1 (3 Licences) Sales Rep. + PM + Auctioneer

28 units

\$3,900

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|---|---|
| 1 CPPREP4001 Prepare for professional practice in real estate | 14 CPPREP4261 Appraise business for sale |
| 2 CPPREP4002 Access and interpret ethical practice in real estate | 15 CPPREP4264 Manage the sales process in business broking |
| 3 CPPREP4003 Access and interpret legislation in real estate | 16 CPPREP4504 Deliver presentations to clients in real estate |
| 4 CPPREP4004 Establish marketing and communication profiles in real estate | 17 BSBTWK301 Use inclusive work practices |
| 5 CPPREP4005 Prepare to work with real estate trust accounts | 18 CPPREP5007 Develop a strategic business plan in the property industry |
| 6 CPPREP4101 Appraise property for sale or lease | 19 CPPREP5008 Market the property agency |
| 7 CPPREP4102 Market property | 20 CPPREP4121 Establish landlord relationships |
| 8 CPPREP4103 Establish vendor relationships | 21 CPPREP4122 Manage tenant relationships |
| 9 CPPREP4104 Establish buyer relationships | 22 CPPREP4123 Manage tenancy |
| 10 CPPREP4105 Sell property | 23 CPPREP4124 End tenancy |
| 11 CPPREP4161 Undertake pre-auction processes | 24 CPPREP4204 Establish commercial property lease |
| 12 CPPREP4163 Complete post-auction processes & contract execution | 25 CPPREP4233 Manage lessee relationships – commercial |
| 13 CPPREP4201 Appraise commercial property | 26 CPPREP4235 End commercial property lease |
| | 27 CPPREP4503 Present at hearings in real estate |
| | 28 CPPREP4162 Conduct and complete sale by auction |

**Units 1 – 17 and Unit 28, make up CPP41419 - Certificate IV in Real Estate Practice*

Bundle 3 (2 Licences) Sales Rep. + Auctioneer

20 units

\$2,950

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|---|---|
| 1 CPPREP4001 Prepare for professional practice in real estate | 10 CPPREP4105 Sell property |
| 2 CPPREP4002 Access and interpret ethical practice in real estate | 11 CPPREP4161 Undertake pre-auction processes |
| 3 CPPREP4003 Access and interpret legislation in real estate | 12 CPPREP4163 Complete post-auction processes & contract execution |
| 4 CPPREP4004 Establish marketing and communication profiles in real estate | 13 CPPREP4201 Appraise commercial property |
| 5 CPPREP4005 Prepare to work with real estate trust accounts | 14 CPPREP4261 Appraise business for sale |
| 6 CPPREP4101 Appraise property for sale or lease | 15 CPPREP4264 Manage the sales process in business broking |
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| | 19 CPPREP5008 Market the property agency |
| | 20 CPPREP4162 Conduct and complete sale by auction |

**Units 1 – 17 and Unit 20, make up CPP41419 - Certificate IV in Real Estate Practice*

